

Lesson 83: Presentation 2 (Insurance Service)

By Xandra

1. Dialogue

First, repeat after your tutor. Then, practice each role.

Taro is an insurance agent, and Mr. Martin wants to buy fire insurance.

Taro: Thank you for meeting with me, Mr. Martin. What kind of insurance do you need?

Mr. Martin: My landlord **requires** his tenants **to** have fire insurance.

Taro: We have that kind of insurance. We also have a home insurance policy.

Mr. Martin: A home insurance?

Taro: Yes. It has better benefits and a wider coverage.

Mr. Martin: What kind of coverage?

Taro: The company will pay you for damages caused by fire, earthquakes, and typhoons. It only costs \$300 a year.

Mr. Martin: It sounds like a good insurance plan. But I just need the fire insurance for now.

2. Today's Phrase

First, repeat after your tutor. Then, make a few sentences using Today's phrase.

1. The CEO is **requiring** everyone in the company **to** study English.
2. Why is the HR Department **requiring** us **to** submit an I.D. picture?
3. The immigration office **required** Mr. Lee **to** surrender his passport.

* **require A to ~** / Aに~するように要求する

3. Your Task

You are doing a presentation to a group of people. Introduce yourself and your company (Moonlight Insurance), and start your presentation. In your most professional manner, present your company's best health insurance plan focusing on topics such as: 1) the importance of health insurance. 2) the financial protection health insurance offers for the family. 3) Your health insurance plan can include the whole family.

4. Let's Talk

How do you prepare for a business presentation?

Do you always consider the location and facilities when doing a presentation? Why?

Is it easy to do a presentation for you? Why do you say so?

5. Today's photo

Describe the photo in your words as precisely as possible.



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